



# Introducing the HTm Scale



## BENCHMARKING THE INDUSTRY IN ACCURACY & RELIABILITY

The Hobart HTm scale includes all the features and quality you expect from trusted Hobart products, and offers enhanced technology to increase revenue and decrease shrink. With built in diagnostics and auto level compensation capabilities, Hobart's HTm scale lowers the overall total cost of ownership.

### ★ ValueMax™ Technology

A patented system that detects and compensates up to 3° out-of-level measurements, returning the most accurate weight every time. Generate more revenue per transaction, avoid undercharging, and maximize profits.

### ✓ CodeChecker

Printhead health diagnostic tool will provide a visual indication of print head health for regular scheduled maintenance, minimizing downtime and optimizing print head life.

### 📶 AC Wireless Connectivity

Addition of AC wireless capability will increase scale connectivity throughout your operations, especially in noisy environments, making sure the price per item is always the most up-to-date.

### 💡 Energy Savings

On-Demand dual core processor only uses energy when needed, resulting in significant annual energy savings.



### 👉 Ease-of-Use

Hobart's patented three screen swipe technology makes operation simple and intuitive. The simple interface contains 80% of all operator tasks on three easily accessible screens. User friendly search capability provides quick and easy navigation. Customizable screen displays allow users to tailor the display layout to changing department needs.



## Accurate. Reliable. SMART.

ITW's patented **ValueMax** technology is an exclusive feature that automatically compensates for out-of-level scales. Scales can fall out-of-level when moved, bumped, or if not properly adjusted over time. Research has shown that active retail service scales are an average of 1.5° out-of-level, resulting in a monetary loss to the retailer. In traditional service scales, the displayed weights and prices are lower than what is actual due to being out-of-level. As a result, customers can be undercharged, reducing retailer revenue and recording inaccurate inventory levels.

*ValueMax automatically compensates for up to 3° out-of-level measurements to ensure the highest integrity in weighing accuracy and maximizing profits for the retailer.*

### 2° Out-of-Level Scale Transaction



Unit Price: \$5.99/lb.  
Actual Weight: 5.0 lbs.  
Measured Weight: 4.995 lbs.

### ★ ValueMax Enabled Transaction



Unit Price: \$5.99/lb.  
Actual Weight: 5.0 lbs.  
Measured Weight: 5.0 lbs.

## UNRECOGNIZED REVENUE

OUT-OF-LEVEL (Degrees)	EST. UNRECOGNIZED REVENUE Per 1,000 Packages	EST. UNRECOGNIZED REVENUE Per Year, Per Scale
1°	\$ 1.14	\$ 142.27
2°	\$ 3.48	\$ 434.30
3°	\$ 8.50	\$ 1,060.80

## HOBART HTm SCALE OWNERSHIP BENEFITS

- ▶ Enhanced technologies such as ValueMax and CodeChecker
- ▶ More reliable wireless connections
- ▶ On-Demand processor for enhanced energy savings
- ▶ Intuitive functionality for operator ease of use
- ▶ Trusted Hobart Service network