Our Mission

The mission of Lions Clubs International Foundation is to support the efforts of Lions clubs and partners in serving communities locally and globally, giving hope and impacting lives through humanitarian service projects and grants.
In a year like none before, I was so very humbled as LCIF empowered the humanitarian spirit, creativity, and tenacity of Lions and partners worldwide. Prior to a global pandemic limiting travel, I visited Lions across the world and saw the good work they do in their communities. I witnessed happy children at Zambia’s Ndola Lions School for the Visually Impaired singing and dancing as we celebrated the school’s new classrooms and dormitories. The moment touched my heart, and I will never forget it. Another experience that will stay with me forever occurred in Australia, where I witnessed Lions’ courage and strength after the devastating bushfires. Though they themselves had suffered, Lions were selfless in their service. I marveled at these projects and so many others, in person and from afar, as Lions shared their stories of life-changing work made possible by LCIF.

I also had the pleasure of joining Lions at their fundraising events for LCIF. Japan, Poland, Mexico, Italy, Thailand, and Greenland are just a few places I visited where Lions showed fierce dedication to LCIF and embraced the notion of service equating to both doing and giving.

Then came the last half of the fiscal year, unprecedented as COVID-19 caused unparalleled fear, hardship, and change. Suddenly, it was difficult for Lions, community pillars of strength and comfort, to serve as usual. But, where there is a need, there is a Lion…and there is LCIF.

With more than US$5.1 million in LCIF funding for pandemic relief, Lions heroically navigated unimaginable challenges. In Canada, they provided meals to weary doctors and nurses staying at the hospital to contain the virus. Roughly 11,000 kilometers away, Bangladesh Lions also provided food, this time to families no longer able to afford nourishment due to lack of work. Serving their communities, Lions in Indonesia increased access to handwashing in public places, while those in France found ways to connect patients in medical isolation with loved ones.

Adjusting rapidly as social distancing took hold and with an eye to the future, Lions and Leos began harnessing the power of technology to continue supporting LCIF and serve safely. New Jersey, USA-based Leos held a virtual fundraising concert. Lions leaders joined with LCIF staff to provide free webinars to Lions, discussing the future of service and the possibilities ahead.

The innovation, tenacity, and creativity have inspired me beyond measure. Never in my life have I been more proud to be a Lion and more grateful to LCIF.

As we navigate today’s new normal, I recognize and applaud Lions and our partner organizations making progress in LCIF’s cause areas. It may mean restarting projects. It may take thinking of new ways to accomplish others. What we know for sure, however, is that LCIF is there for those serving a world in need more than ever.

Together with LCIF, together because of LCIF, we continue our endeavors.

To Lions, partners, and friends of LCIF who showed such tremendous support this year, thank you for ensuring LCIF can continue empowering those serving to improve health and well-being, strengthen communities, and protect the vulnerable. And to all, I thank you for the honor and privilege of continuing my journey as LCIF chairperson.

In friendship,

Gudrun Yngvadottir
2019-2020 Chairperson
Lions Clubs International Foundation
Our Global Causes

Disaster Relief
Over the past 50 years, innocent people have been robbed of their homes, jobs, lives. This is a result of a 390 percent increase in natural disasters globally.1 For many, it’s impossible to imagine being victimized by natural disaster or needing to prepare for devastation that could strike in the future. For LCIF, which has mobilized more than US$140 million for Lions-led disaster preparedness and relief efforts worldwide, the reality is clear, and our commitment continues.

Vision
More than two billion people live with visual impairment.2 With an eye to the future, LCIF is building on its history of more than US$365 million in LCIF SightFirst grants, which have helped Lions show the world a brighter tomorrow. Our commitment continues, adding to this progress:
• More than 488 million people impacted
• 9.3 million cataract surgeries performed
• 2.3 million professional eye care and community health workers trained
• 493 million doses of medicine provided for trachoma and onchocerciasis

Humanitarian Efforts
Though many are spared challenges of living life limited by disease, disability, or vulnerability due to age, gender, or economic or familial status, many are not. Since 1969, LCIF has funded Lions’ global humanitarian service as they deepen their commitment to those most vulnerable and to their communities. Our commitment continues.

Diabetes
A staggering one in 11 adults globally has diabetes; 50 percent of people with type 2 diabetes are unaware they have the disease.3 With personal and familial health and well-being, community development, and economic prosperity at stake, LCIF has for decades helped Lions improve diabetes awareness, prevention, and management initiatives. Through a focused Diabetes grant program launched in 2019, our commitment continues.

Youth
Childhood should be carefree, yet many youth face daunting challenges. Supported by LCIF, Lions are ensuring children worldwide receive the education and healthcare they need.

Childhood Cancer
Your child has cancer…four gut-wrenching words heard annually by parents of 300,000 children.4 Lives changed forever in the span of a sentence. No child deserves cancer. Yet lymphomas, leukemias, and other forms of the disease common in children are the stark reality for youth worldwide—and for their families. In 2019, LCIF deepened its commitment to those impacted by childhood cancer, launching a focused Childhood Cancer grant program to transform heartbeat into hope. Our commitment continues.

Hunger
Despite global production sufficient to feed the entire population, chronic hunger remains a chronic problem. Political and economic instability, rising food and energy prices, and climate change all contribute to this sad truth. Urgent hunger-related challenges are prevalent globally. Deepening its commitment to cultivating a world in which no one goes hungry, LCIF launched a focused Hunger grant program in 2019. Our commitment continues.

Environment
Environmental impacts know no borders. Globally, climate change is wreaking havoc on entire ecosystems and pervasive pollution continues threatening our health. The challenges are palpable, and Lions want to do something about it. LCIF is there to support Lions’ efforts worldwide to protect environmental health, and therefore the well-being of children, families, and communities who call Planet Earth home.

Sources:
data_1/
2International Disaster Database www.emdat.be
3World Health Organization who.int/health-topics/blindness-and-vision-losst Tab-1
6World Health Organization who.int/health-topics/blindness-and-vision-loss#tab-1
7International Disaster Database www.emdat.be
8World Health Organization who.int/health-topics/blindness-and-vision-losstab-1
Rebuilding the Future in Southeast Africa

Pummeling Southeast Africa’s coast, Cyclone Idai delivered a devastating blow in 2019, Mozambique, Zimbabwe, and Malawi all suffering the storm’s wrath and sustaining unprecedented damage and devastation. Nearly 1,100 people perished; hundreds of thousands more were left homeless.

Idai caused a humanitarian crisis unlike any before in the region. With more than three million people in desperate need, LCIF responded swiftly, sending 200 tents providing much needed shelter and 700 water purifiers, vital to stemming the cholera outbreak that had begun.

But there was more to be done.

With a focus on restoring children’s education and everyday lives, Lions used US$70,000 in LCIF Disaster grants to help rebuild three schools as well as damaged classrooms in so many more. Though destruction and debris made reaching worksites in the three countries treacherous, Lions persevered. Steadily, once-obliterated schools rose from the ground. Steadily, classrooms rendered uninhabitable became safe once again.

Together, LCIF and Lions had helped transform devastating reminders of the area’s worst natural disaster into beacons of hope for more promising futures.

Delivering a Brighter Future to Paraguay

Not long ago, eye care was inaccessible, and often unaffordable, to many in Paraguay’s rural Itapúa community. In 2018, local Lions began changing that, helping to fund and bring to fruition, Lions Club of Coronel Bogado Ophthalmology Clinic (LCCBOC).

Since opening its doors, LCCBOC provided low-cost basic eye screenings and care to residents of the area’s poorest communities with an ophthalmologist travelling to the clinic periodically with his own equipment. However, these services were sporadic and patients needing further evaluation were referred to a more comprehensive clinic in Asunción, a daunting five hours away. LCCBOC could provide only basic eye examinations, meaning patients suffering with pain or vision loss due to issues such as diabetic retinopathy, glaucoma, or macular degeneration, were still left without answers.

With US$62,729 in LCIF grant funding, Lions seized the opportunity to equip LCCBOC, making more extensive, permanent care accessible close to home.

Today, the clinic has installed modern equipment for diagnosing refractive errors, cataract, diabetic retinopathy, glaucoma, macular degeneration, and pediatric eye diseases. The new machines and technology are helping LCCBOC increase patient capacity 30 percent annually over 60 months, to more than 3,400 consultations a year. Service is delivered by a full-time ophthalmologist, provided to the clinic by the Ministry of Health and Paraguay’s national vision committee, and whose salary is paid by the government.

In addition to developing and delivering an eye health education program for LCCBOC, Lions help keep costs low and fund the cost of care for those unable to pay. Patients needing treatment beyond LCCBOC’s capability are referred to the clinic in Asunción, with Lions funding transportation and care for those who cannot afford the cost. Affiliated hospitals provide accommodations and meals for the patients.

“\nWe’ve made access to comprehensive eye care more convenient and more affordable. Lions and LCIF have given our neighbors a precious gift.”

Daniel Domínguez, grant administrator
Lions Clubs International
Through grant funding of humanitarian efforts, LCIF supports programs addressing the needs of at-risk, vulnerable populations and communities worldwide.

Diabetes

Diabetes has taken a severe toll on residents of Kerala State, considered the “diabetes capital” of India, Kolarikkal’s home country. With rates of the disease rising, and as many as 57 percent of cases going undiagnosed, Lions in 100 clubs began a three-year effort to create massive change in Kerala. They did so with help from a US$71,610 LCIF Diabetes grant.

In collaboration with Amrita Institute of Medical Sciences and Research Centre (AIMS), one of India’s largest medical facilities, the facility also includes an operating room and has sent trained dogs to Chile, Ecuador, and Spain to help visually impaired residents there enjoy more independent lives as well.

The magnitude of the problem is immense. LCIF enabled us to help improve quality of life by preventing complications of the disease and helping prevent onset of type 2 diabetes.”

Rajesh Kolarikkal, past district governor
Lions Clubs International

Empowering Massive, Healthy Change

Diabetes has taken a severe toll on residents of Kerala State, considered the “diabetes capital” of India, Kolarikkal’s home country. With rates of the disease rising, and as many as 57 percent of cases going undiagnosed, Lions in 100 clubs began a three-year effort to create massive change in Kerala. They did so with help from a US$71,610 LCIF Diabetes grant.

In collaboration with Amrita Institute of Medical Sciences and Research Centre (AIMS), one of India’s largest medical facilities, 150 Lions and accredited social health activists (ASHA) from the country’s Ministry of Health & Family Welfare are learning to measure blood sugar levels and perform diabetes screenings. Grant funds are also helping ASHA workers become adept at using cameras designed to detect diabetes-related eye issues, such as diabetic retinopathy.

Those identified as having undiagnosed diabetes or at high risk of developing the disease are referred to Lions’ diabetes events, where a 40-member medical team from AIMS provides potentially life-saving counseling and care.

LCIF funding is also helping educate Lions on diabetes complications, basic foot care, and healthy lifestyle changes. Lions then share this knowledge with community members as they distribute materials during diabetes education and screening events they organize.

In the project’s first six months, 145 ASHA workers were trained, and 72,500 Kerala residents were screened during 33 events. Of those referred for diabetes-related care, 92 percent attended follow-up appointments, boding well for the health of Kerala.
Lions Quest: Delivering Social and Emotional Learning to the Classroom
Since 1985, Lions Quest, LCIF’s world-renowned social and emotional learning (SEL) curriculum, has helped more than 19 million students feel safer and gain important social and problem-solving skills. The program has also helped educators become more skilled at addressing school challenges such as student fighting, bullying, and absenteeism, while becoming more effective at developing calmer, more thoughtful, healthier students. Lions Quest’s age-targeted curricula and activities are designed to equip students from Pre-K through Grade 12 with skills and tactics to say no to drugs, tobacco, and alcohol; make responsible decisions; avoid and address bullying; and establish positive relationships. Character development lessons help students become adept at feeling and showing empathy, setting and achieving goals, and managing emotions. The value of helping others through service learning is yet another aspect of the program.

Lessons for All Ages
- **Skills for Growing – Pre-K-Grade 5**: Directs students’ energies into becoming capable, healthy young people with a sense of direction and strong commitment to family, school, community
- **Skills for Adolescence – Grades 6-8**: Helps students, parents, teachers address physical, emotional, social challenges of early adolescence
- **Skills for Action – Grades 9-12**: Capitalizes on belief that young people with strong character and who expect positive behavior can meaningfully address issues affecting their lives, their community, the world

Lions Quest by the Numbers
- Students served: 19,017,066
- Educators trained: 761,036
- Countries/geographic areas in which implemented: 109

Building Better School Environments and Communities
With newfound knowledge and life skills, students are better equipped to do great things in their communities and lives.

In Merrick, New York, USA, students and teachers feel the positive effects of Lions Quest, LCIF’s social and emotional learning curriculum. Launched district-wide, Lions Quest is helping students develop confidence, self-esteem, and teamwork skills, while fostering a sense of community, through ongoing fun, team-oriented lessons and discussions.

Second-graders at Chatterton School enjoyed a lesson that required them to work together toward a common goal and then discussed what worked and what did not. “This is the kind of teamwork we expect from our students and value as a school community,” said Chatterton School Principal Dana Bermas.

Lions Quest reinforces the school philosophy of kindness and respect for all and gives us a common language among all students.”

Dana Bermas, principal
Chatterton School

In addition to benefitting students, Lions Quest is also positively affecting the community. Students at Birch School raised close to US$3,200 for childhood cancer research after participating in the program’s service-learning lessons. Said sixth-grader Ryan, “Lions Quest has helped me be a better person. It taught us to put others first.”

Youth

LCIF serves youth through improved access to quality education, vital health services, inclusive social and recreational opportunities, and positive youth development programs.
A cancer diagnosis is among the most devastating for parents to hear. Together, LCIF and Lions are working to provide family support during what may be their darkest hours. Grant funding addresses infrastructure needs including short-term housing, and education and recreation needs, during treatment.

First Childhood Cancer Pilot Grants Awarded

In January 2020, LCIF’s Board of Trustees awarded the Foundation’s first Childhood Cancer grants. Funds support Lions’ projects implemented in coordination or collaboration with existing government or charitable childhood cancer medical facilities and range from US$10,000 to US$150,000. Ongoing projects include:

- In Utrecht, Netherlands, a US$150,000 Childhood Cancer grant is helping upgrade 87 patient rooms at Princess Maxima Center for Pediatric Oncology.

An anticipated 4,350 families will benefit annually from the rooms, which enable family members to stay with children undergoing treatment.

- A US$32,025 Childhood Cancer grant awarded to Lions in Kerala, India, is helping Malabar Cancer Centre establish a children’s library, a conference hall for youngsters, and a small theater to enhance quality of life for more than 60 children each year.

With support from LCIF, Lions and volunteers from partner organization, Anthem Foundation, make yarn wigs for children battling cancer. The wigs range from superheroes to princesses to pirates.

LCIF is helping Lions strengthen their commitment to increasing quality of life for children with cancer and their families.
LCIF is empowering Lions to improve food access for all through investments in infrastructure and transportation systems that increase capacity for food banks, school-based feeding programs, feeding centers, and food distribution facilities.

LCIF supports Lions protecting the environmental health of our communities to generate long-term, positive ecological impact globally.

Initial Hunger Pilot Grants Approved
LCIF’s first Hunger grants received Board approval in January 2020. Awarded in amounts between US$10,000 and US$100,000, Hunger grants help Lions address chronic and episodic food insecurity through infrastructure development and equipment acquisition. Ongoing projects include:

- In Michigan, USA, LCIF awarded Lions a US$45,000 Hunger grant to expand freezer space at the Hungry for Christ food pantry. The additional capacity will enable the pantry, vital to community health and well-being, to serve 18,000 more people monthly, while increasing food quality and decreasing waste.

- A US$10,000 LCIF Hunger grant is helping Lions establish a food pantry at Joe DiMaggio Children’s Hospital in Florida, USA. Centrally located in the area, the hospital-based pantry is slated to provide relief for 750 families annually.

Committed to Reducing Food Insecurity
Hunger is an everyday presence for some, stressful physically and mentally. Food insecurity is also detrimental to those trying to gain financial stability and forge more promising futures for themselves and their communities. It’s all intertwined.

In Quebec, Canada’s Argenteuil County, many families experience hunger, relying on local Center d’Entraide d’Argenteuil, which provides food and empowering social services for the community.

Vital to the center’s ability to serve residents is a refrigerated truck that transports fresh food from providers to the center. When the truck broke down beyond repair, the lifeline many locals relied on was effectively severed, seriously limiting residents’ access to nutritious food they get from the center. Understanding the critical impact on children and families, Lions acted swiftly.

With a US$26,718 LCIF Matching grant, Lions purchased the community center a new truck and modified it with a refrigeration system. Because of LCIF and Lions, the center’s 1,500 weekly patrons once again have access to a bounty of fresh, healthy food.

Funding an Urban Oasis for All
A rapidly growing problem, deforestation robs wildlife of their homes while also wreaking havoc on weather patterns, air quality, climate, and entire ecosystems. As forests are cleared to make way for development or unsafe farming, a dire situation is being created. Air quality is suffering for residents, and land animals, the vast majority of which live in forested land, are becoming extinct.

In urban Busan, Korea, Lions did their part to tackle deforestation and grow a healthier environment. Using a US$34,103 LCIF District and Club Community Impact grant, they planted 1,000 trees in the Geumjeong Mountain area, where residents were seeking more open space to enjoy fresh air.

To rapidly transform the land into an urban forest oasis, Lions worked the land, dotting it with fast-growing fragrant cypress and colorful camellia trees. With each new day, Lions Forest grows more lush, providing a much-needed home to wildlife and visitors with improved air quality, shade, tranquility, and abundant opportunity to enjoy nature.
2019-2020 Investment and Impact

Committed to Our World in Need

In the 2019-2020 fiscal year, LCIF awarded 1,360 grants totaling more than US$41 million*. Grant funding empowered Lions worldwide to better their communities and deeply impact those in need.

**Grants Awarded by Lions Constitutional Area (CA)**

*Representative of all 2019-2020 grants, including those conditionally approved.

**Grants Awarded by Cause Area (US$)**

- **Vision**: $11,761,024
- **Humanitarian Efforts**: $10,082,086
- **Disaster Relief**: $8,253,110
- **Youth**: $6,021,546
- **Diabetes**: $2,678,731
- **Childhood Cancer**: $1,756,514
- **Hunger**: $492,609
- **Environment**: $39,436

*Representative of all 2019-2020 grants, including those conditionally approved.
Childhood Cancer Pilot Grants
Childhood Cancer Pilot grants deepen Lions’ ability to help children with cancer, and their families, through projects such as building or expanding family-friendly waiting rooms and housing; improving access to transportation for medical appointments; and fulfilling education and recreation needs.

Diabetes Grants
Diabetes grants support Lions’ work to reduce diabetes’ prevalence and improve quality of life for those diagnosed by enhancing diabetes camps, implementing screening events, increasing access to care, and training healthcare professionals.

Disaster Grants
Disaster grants enable Lions to provide immediate and ongoing support to victims of natural disasters. Offered are Disaster Preparedness, Emergency, Community Recovery, and Major Catastrophe grants.

District and Club Community Impact Grants
District and Club Community Impact grants transform as much as 15 percent of unrestricted club and district contributions to LCIF into grants to fund local projects.

Hunger Pilot Grants
Hunger Pilot grants help Lions support school-based feeding programs, food banks, feeding centers, and similar facilities through large-scale infrastructure development focused on equipment acquisition and transport.

Leo Service Grants
Leo Service grants support Lions Clubs International’s youngest members’ efforts to plan larger humanitarian initiatives designed to make significant impact.

Lions Quest Grants
Lions Quest grants enable schools to establish and expand social and emotional learning opportunities delivered through the Lions Quest curriculum. Offered are Community Partnership, Lions Quest Program, and Lions Quest Promotional grants.

Matching Grants
Matching grants fund larger scale humanitarian projects that help communities gain access to education, technology, healthcare, and other life-changing improvements where there is a need for major equipment or construction.

SightFirst Grants
SightFirst grants help fight avoidable blindness, provide care for those who are blind or visually impaired, and develop infrastructure for comprehensive eye care systems.

In 2020, our world in need entered a crisis. To help Lions address epic challenges wrought by COVID-19, and augmenting its portfolio of grant programs, LCIF quickly invoked special Disaster grant funding beginning in late January. As the virus spread worldwide, so too did LCIF’s support.

By June 30, LCIF had provided more than US$5.1 million in grant funds for global pandemic relief. This story from Japan is just one made possible by hundreds of LCIF frontline relief grants.

Protecting the Vulnerable in Japan
No country is immune to the global pandemic, the novel coronavirus proving itself an eager world traveler. While COVID-19 has not discriminated against any particular part of the world, it has seemingly put certain populations at greater risk, such as those who are vulnerable because of age, socioeconomic status, or underlying health issues.

When COVID-19 made its way to Japan, a wave of fear and uncertainty washed over the country. Lions there immediately volunteered to help protect the most vulnerable of their neighbors, figuring a way to serve while remaining safe themselves. In April, with a US$100,000 grant from LCIF, Lions sourced and secured 200,000 protective facemasks, subsequently providing them to local authorities.

Through a strategic government-run distribution effort, Lions were ensured the masks reached local nursing homes for the elderly, facilities for underprivileged children, and Japan residents who are disabled. (For more on LCIF’s response to COVID-19, turn to page 24.)
## Partnerships, Affiliations, and Technical Partners

LCIF’s partnerships, affiliations, and technical partners provide opportunities to share critical knowledge, inspiration, and financial support and resources to advance large and promising projects, and to accelerate meaningful change globally.

### Our Partners
Organizations that provided LCIF with funding during the year.

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<td>Johnson &amp; Johnson Vision</td>
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### Our Affiliates
Executing partners that utilized funds provided by LCIF during the year.

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<td>The Carter Center</td>
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<td>Special Olympics</td>
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<td>Texas Children’s Hospital</td>
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### Our Technical Partners
Organizations with which LCIF convened during the year to ensure sustainable, impactful projects.

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In sub-Saharan Africa, as few as 10 percent of children who develop cancer will survive. In developed countries, the average is 80 percent. This discrepancy is gut-wrenching.

In 2017, Texas Children’s Hospital launched a major effort in Africa to tackle childhood cancer, which steals 90,000 young lives annually. The program, Global HOPE (Hematology-Oncology Pediatric Excellence), was strengthened in 2019 with formation of an innovative partnership with LCIF, which pledged US$2 million over two years to help build long-term capacity and technical capabilities to treat and dramatically improve prognoses for children with cancer in sub-Saharan Africa. In Botswana, Malawi, and Uganda, Global HOPE and LCIF are together taking a unique and multi-faceted approach to saving young cancer patients’ lives. Lions are critical to the effort as well, engaging with community members to drive positive outcomes and healthier futures.

Today, the first Global HOPE pediatric hematology-oncology fellowship program in East Africa enables local physicians across the continent to access advanced medical training without having to leave Africa. LCIF is extending critical resource access, funding the development of state-of-the-art clean pharmacies specialized for chemotherapy, vital to patient treatment and staff safety.

For their part, local Lions are raising awareness of childhood cancer in the community and dispelling common myths, such as those painting childhood cancer as untreatable or a disease of the wealthy, and therefore non-existent in sub-Saharan Africa. Lions are also raising funds to ensure patient care and community education continue, and positive outcomes are celebrated.

Ringing the “Bell of Bravery” is a joyous tradition Lions brought to fruition in one Botswana hospital. “The end of treatment can be anticlimactic,” said Dr. Jeremy Slone, medical director of the Global HOPE Botswana program. “Lions funded the bell, which gives kids finishing treatment a cathartic ending to their journey and is equally meaningful to medical staff who work tirelessly to support the children and families.” The bell symbolizes hope for the children and their journey ahead.

New Initiatives
During the 2019-2020 fiscal year, LCIF developed new initiatives and programs to benefit the Foundation, and ultimately Lions and recipients of their service. Major accomplishments were made.

Digital Fundraising
LCIF’s Facebook page promotes Foundation-supported Lions-led projects, and LCIF events and news. The page also enables Facebook users to create personal fundraisers for LCIF. Each Facebook user can now create a dedicated LCIF fundraiser, customizing the online event with a personal message and photos. Funds raised – US$78,502 in year one – go directly from Facebook to LCIF.

In addition to launching Facebook fundraisers, in January 2020, LCIF began text-to-donate efforts in select markets. In the United States, donors can now support the Foundation by texting LCIF to 243-725. Text-to-donate capabilities will be expanded to additional markets in the upcoming year.

Planned Giving Fundraising
An enhanced planned giving program began, broadening the Foundation’s fundraising strategy. Leveraging various financial and estate planning options, donors choosing planned giving simultaneously create their philanthropic legacy and more promising futures for communities that will benefit from LGF-funded Lions service. Significant financial and tax benefits may also be realized by donors taking advantage of planned giving vehicles.

As part of its planned giving focus, LCIF proudly launched the Lions Legacy Society for those donors who entrust legacy gifts to LCIF. The Society also provides recognition for legacy donors.

New Progressive Recognition for Lead and Major Donors
To recognize varying levels of support from Lead and Major donors, LCIF instituted additional levels of recognition within this top-tier gifts program. New donor recognition levels are Progressive Major, Progressive Lead, and Visionary Lead.

Marketing Through Partnership
Since 2002, LCIF has partnered with Johnson & Johnson Vision (JJV) to develop the largest known school-based eye health program, Sight For Kids. Throughout this partnership, programs have been developed to promote collaboration internally to Johnson & Johnson Vision employees, and to highlight community impact to consumers worldwide. During fiscal year 2019-2020, the partnership successfully implemented marketing efforts such as employee giving, point-of-sale campaigns, and consumer-product-based cause marketing, promoting collaboration globally and supporting Sight For Kids.

Lions Quest Evolves During COVID-19
Social and emotional learning (SEL) is important now more than ever. With COVID-19 disrupting students’ lives and causing unparalleled trauma, Lions Quest created a series of online resources to ensure students can continue SEL and effectively cope with the pandemic. The online resources are built on Lions Quest-proven SEL approaches and have been augmented by the practice of mindfulness.

District and Club Community Impact Grants
Throughout the year, LCIF awarded 551 District and Club Community Impact grants totaling US$2,218,166. Projects spanned all eight of LCIF’s cause areas, supporting Lions’ communities all across the world in every Lions constitutional area, and highlighting the value of a donation to LCIF.
Responding to COVID-19

Our decade began like no other, with healthcare systems stressed, economies halted, and more than a billion people worldwide staying home, staying safe. Answering the urgent call was LCIF, funding Lions’ efforts to serve their communities while also staying safe. Through special COVID-19 grants, as well as its District and Club Community Impact grants, LCIF empowered Lions globally to deliver protection and relief during some of the world’s darkest hours.

COVID-19 Frontline Relief Grants (US$) by Lions Constitutional Area (CA)

At June 30, LCIF had awarded US$5,180,317 through 341 grants for COVID-19 relief.

Breathing Easier in Italy

When COVID-19 first began its global spread, Italy was hit particularly hard. In March, seemingly overnight, it gained the dubious distinction of having the world’s second highest rate of cases and deaths.

Overwhelmed with patients, hospitals rapidly depleted precious resources, including space; medical workers were stretched beyond their limits. Lions in Italy immediately began planning how to help. They determined they would fight a respiratory virus by protecting residents of Casa di Gabri, a residential home for children whose respiratory conditions and compromised immune systems require highly specialized, 24-hour care.

With a US$13,000 LCIF District and Club Community Impact grant, Lions purchased a SmartVest, which helps clear lungs and airways, making breathing easier and less painful. With the vest donated to Casa di Gabri, the home was better prepared for a potential virus outbreak, easing the minds of those caring for its residents.
Helping Lions in India Deliver Essential Supplies

The situation was dire. As COVID-19 spread from India’s cities to rural areas, where medical care is already difficult to access, hospitals were reaching capacity. Adding to the challenges, personal protective equipment (PPE) was dangerously short supply, forcing medical workers to reuse already well-worn masks—the only barrier between themselves and the deadly virus. They were the lucky ones… Some medical staff had no PPE at all.

Through 66 LCIF grants totaling US$660,000, Lions throughout India provided frontline medical professionals with PPE, greatly increasing safety for them, their families, and patients. In Mumbai, Lions Club of Sion used a US$10,000 LCIF Emergency grant to help supply six public hospitals—one for children—with 6,500 PPE kits, an equal number of N95 masks, 1,500 bottles of sanitizer, and 3,000 three-ply masks.

Lions were also instrumental in arranging logistics to safely deliver medical equipment and additional supplies to emergency management systems, medical clinics, and other hospitals.

Battling COVID-19 in Brazil

When COVID-19 dealt a deft blow to their country, Lions throughout Brazil engaged with ferocity, determined to help frontline workers stay as safe as possible.

In densely populated São Paulo, local emergency response teams and healthcare facility staff were becoming overwhelmed by rising patient volume and dwindling personal protective equipment (PPE) supplies. Eager to support their local heroes, Lions in São Paulo (District LC-2) pioneered low-cost production of face shields. With a US$10,000 LCIF grant added to funds collected locally, Lions produced more than 46,000 shields for hospitals, health centers, senior care facilities, and emergency responders. Local schools received 2,000 of the shields to use as they returned to normal activity.

LCIF then awarded 26 more grants totaling US$315,000 to Lions across Brazil, who used funds to continue mass production of face shields, distributing another 54,000 across the country. In total, Lions in Brazil produced more than 101,000 face shields—far exceeding their goal of 50,000—as well as provided virus testing supplies; hand sanitizer; and PPE such as gloves, masks, and gowns.
Handwashing and Hope in Indonesia

As COVID-19 continued to spread, so did education on methods of protection from the debilitating virus.

A particularly effective and simple practice is thorough handwashing. While scrubbing germs away at home may be relatively easy, what if ready access to soap and water is not available? What happens when life requires venturing into public places and away from sanitation?

To provide community members increased handwashing opportunities, Lions in and near Jakarta, Indonesia, used a US$10,000 LCIF Emergency grant to build 11 sanitizing stations outside health centers and hospitals throughout the area. Each setup offers a refillable water tank, four sinks, soap dispensers, and paper towels. With remaining grant funds, Lions purchased and distributed invaluable personal protective equipment (PPE), providing local hospitals 180 boxes of gloves and surgical masks, 300 pairs of boots, 300 face shields, 350 hazmat suits, and nine thermometers. As many as 50,000 community members are estimated to have benefitted from the PPE.

With remaining grant funds, Lions purchased and distributed invaluable personal protective equipment (PPE), providing local hospitals 180 boxes of gloves and surgical masks, 300 pairs of boots, 300 face shields, 350 hazmat suits, and nine thermometers. As many as 50,000 community members are estimated to have benefitted from the PPE.

Broadening its support, LCIF provided three additional US$10,000 grants for COVID-19 relief efforts throughout Indonesia. Said one medical professional, “Thank you Lions Clubs for providing PPEs. They have been in short supply, and now our doctors can change their PPE according to the standard.”

Protecting Health in Senegal

In lesser developed countries, where healthcare services and resources, and access to them, are often lacking, illness poses heightened risk to residents.

Senegal, in West Africa, is one such country. Whether access challenges stem from physical distance or affordability, end results can be bleak: More people struggle to overcome illness, and familial and community well-being suffer. In today’s COVID-19 environment, it means those most vulnerable are at much higher risk of health complications, even death.

With US$10,000 in Emergency grant funding from LCIF, and an understanding of the urgent and grave nature of the situation, Senegal Lions stepped in to protect their neighbors. Lions sourced and purchased 430 pieces of personal protective equipment (PPE), such as masks, gowns, and gloves, subsequently donating supplies to the Ministry of Health and Social Action for distribution.

In a time of great struggle and uncertainty, LCIF and Lions provided grateful Senegal medical workers peace of mind through desperately needed PPE.
Campaign 100: LCIF Empowering Service

Campaign 100: LCIF Empowering Service, the most ambitious capital fundraising campaign in the Foundation’s history, launched in July 2017 with a goal to raise US$300 million.

Leading efforts at the international level are Campaign Chairperson Dr. Jitsuhiro Yamada and Campaign Vice Chairperson J. Frank Moore III. As past international presidents of Lions Clubs International and former chairpersons of LCIF, Dr. Yamada and Mr. Moore bring rich global perspective and vast institutional knowledge to Campaign 100.
Campaigning for the Future
Supporting the chairperson and vice chairperson are Campaign 100 International Committee members, leaders from Lions’ eight constitutional areas strategically leveraging Lions’ volunteer structure to raise funds by building awareness of LCIF and Campaign 100, which centers on three principles:

**Principle 1: Increase Service Impact**
Increasing Lions service impact in vision, youth development, disaster relief, and humanitarian efforts

**Principle 2: Fight Diabetes**
Supporting Lions as they fight the global epidemic of diabetes

**Principle 3: Expand Global Causes**
Helping Lions make important progress in the global causes of childhood cancer, hunger, and the environment

Campaigning for the Future, Campaign 100

The Year in Fundraising

Campaign 100 Needed More than Ever
Fiscal year 2019-2020 was like no other. COVID-19 began its circling of the globe, disrupting lives, while stressing healthcare systems, economies, and everyday norms. Ushered in with the pandemic were unprecedented challenges for Campaign 100.

With more than a billion globally remaining at home to stay healthy, in May 2020, LCIF’s Board of Trustees approved a one-year extension of Campaign 100, now slated to conclude June 30, 2022. The extension facilitates progressing toward our US$300 million financial goal in new, innovative ways while continuing our ultimate goal… ensuring Lions’ ability to serve for generations to come.

Much remains unclear in this unprecedented time. However, the global pandemic did not erase the need to feed the hungry, develop our youth, help the sick, and rebuild communities. It merely overshadowed it while complicating our ability to raise funds.

Campaign 100 Model Clubs
Model Clubs build financial support for Campaign 100 by broadly promoting Lions, LCIF, and the campaign. Strategies include seeking donations from club and community members, dedicating fundraising events to Campaign 100, making club treasury donations, and inspiring other clubs to become fundraising champions.

Eight progressive levels of Model Club and associated recognition provide incentive for clubs to continue fundraising beyond their initial goal. Donations credited to a club between July 1, 2017 and June 30, 2023, count toward Model Club goals.

Fiscal year 2019-2020 began with 432 Model Clubs. By year’s end, Model Clubs numbered 2,005 – an increase of more than 360 percent.

The formula above is used to calculate a club’s minimum financial contribution to achieve base-level Model Club status.

\[ \text{500} \times \frac{\text{Number of Club Members}}{\text{US$ Financial Contribution}} \]

Our goal is to raise nearly US$223.5M by fiscal year end 2020-2021

Campaign 100 Model Clubs

<table>
<thead>
<tr>
<th>CA I</th>
<th>CA II</th>
<th>CA III</th>
<th>CA IV</th>
<th>CA V</th>
<th>CA VI</th>
<th>CA VII</th>
<th>CA VIII</th>
</tr>
</thead>
<tbody>
<tr>
<td>206</td>
<td>15</td>
<td>15</td>
<td>91</td>
<td>1,124</td>
<td>74</td>
<td>29</td>
<td>19</td>
</tr>
</tbody>
</table>

FY2019-2020 New Model Clubs, by Constitutional Area (CA): 1,573

<table>
<thead>
<tr>
<th>CA I</th>
<th>CA II</th>
<th>CA III</th>
<th>CA IV</th>
<th>CA V</th>
<th>CA VI</th>
<th>CA VII</th>
<th>CA VIII</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States of America &amp; its Affiliates, Bermuda, The Bahamas</td>
<td>Canada</td>
<td>South America, Central America, Mexico, Islands of the Caribbean Sea</td>
<td>Europe</td>
<td>East Asia, Southeast Asia</td>
<td>India, South Asia, Middle East</td>
<td>Australia, New Zealand, Papua New Guinea, Indonesia, Islands of the South Pacific Ocean</td>
<td>Africa</td>
</tr>
</tbody>
</table>
Lions help students plant trees at their newly renovated school.
With support from LCIF, Lions of Japan, and Nairobi Greater Lions Club, the school was renovated and expanded to include new buildings with running water, a boarding facility, and a backpack for every child.

Our Supporters
Serving through Generous Giving
Lions Clubs International Foundation is grateful to donors supporting LCIF so generously in fiscal year 2019-2020. Their kindness and giving spirit help LCIF empower Lions service worldwide to improve health and well-being, strengthen communities, and protect the vulnerable.
## 2019-2020 Top 10s

### OUR SUPPORTERS

<table>
<thead>
<tr>
<th>District</th>
<th>Donations (US$)</th>
</tr>
</thead>
<tbody>
<tr>
<td>35-D</td>
<td>$1,402,488</td>
</tr>
<tr>
<td>334-A</td>
<td>$1,102,533</td>
</tr>
<tr>
<td>300-E1</td>
<td>$1,036,343</td>
</tr>
<tr>
<td>300-D2</td>
<td>$1,012,533</td>
</tr>
<tr>
<td>300-C2</td>
<td>$783,696</td>
</tr>
<tr>
<td>300-A2</td>
<td>$739,427</td>
</tr>
<tr>
<td>330-A</td>
<td>$678,310</td>
</tr>
<tr>
<td>330-B</td>
<td>$664,825</td>
</tr>
<tr>
<td>354-B</td>
<td>$638,512</td>
</tr>
</tbody>
</table>

### TOP CONTRIBUTING LIONS DISTRICTS

**DISTRICT**

- **354-D**
- **334-A**
- **300-B**
- **364-D**
- **300-A2**
- **300-E2**
- **300-E1**
- **300-B2**
- **330-A**
- **330-B**
- **354-B**

**DONATIONS (US$)**

- $1,402,488
- $1,102,533
- $1,036,343
- $1,012,533
- $783,696
- $739,427
- $678,310
- $664,825
- $638,512

### TOP CONTRIBUTING LIONS DISTRICTS BY PER-MEMBER AVERAGE

**DISTRICT**

- **354-D**
- **334-A**
- **300-B**
- **364-D**
- **300-A2**
- **300-E2**
- **300-E1**
- **300-B2**
- **330-A**
- **330-B**
- **354-B**

**DONATIONS (US$)**

- $524
- $307
- $242
- $229
- $228
- $205
- $196
- $195
- $180
- $177

## 2019-2020 Top Contributors

### US$200,000+

- Aruna Abhey Oswal
- Magnet Lin

### US$100,000-$199,999

- Ta-Lung Chiang
- Hem Kanithi
- Liang-Chin Chiu
- Young-Ja Lee
- I-Lang Cho
- Noriyasu Ohtaka
- Je-Gil Goo
- Yi-Tu Cheng
- Shu-Chin Liao Huang
- Hsiu-Jung Huang
- Chen-Fen Feng

### US$25,000-$99,999

- Takahiro Sakurai
- Yasuo Iga
- Laitan Onolaja
- Akira Okamoto
- In-Kyo Oh
- Xing Ping Xiao
- Chizuko Yoshimura
- Masaaki Nakajima
- Hua Wang
- Chun-Huang Hsu
- Fumihiro Teshima
- Hee-Chae Park
- Mike First
- Jang-Hoon Suh
- Ei-You Kim
- Bob Brown
- Sakeko Osaka
- Alice Chehing Lau
- Paulo Penumacchi
- Jung-Yu Choi
- Lany Johnson

### US$10,000-$24,999

- Anonymous
- Jayantilal Haila
- George Ibrahim
- Nam-Heoung Kim
- William Jordan
- Nam-Seung Kim
- Chin Hsiang Mao
- Lai-Hsin Fang
- Naresh Aggarwal
- Kentaro Kitano
- Gang-Su Ho
- Na-Yul Kang
- Ryoce Nishma
- Liao-Chuan Huang
- Hung Ju Chang
- Jong-Seok Kim
- Myung-Yun Huh
- Paul Settemeyer
- Charlie Chan
- Hong-Soon Jun
- Hsiu-Fong Chou
- Yoshio Takai
- Shingo Onodera
- Edward Lim Lin
- Norikata Mita
- J. Frank Moore III
- Shinji Kayamori
- Shunichi Hayashida
- Yukio Kambe
- John Knepper
- Naomasa Yamamoto
- Susumu Yano
- Joo-Hwan Yang
- Motoo Endo
- Kristin Hannesson
- Shunji Enomoto
- Yoshikazu Suzuki
- Kwang-Ho Kim
- Isamu Arino
- Heidi-Anne Nathan
- Takao Kitajima
- Jean-Pierre Penalba
- Named O B Lawal
- Junkichi Takahashi
- Michael Banks
- Young Bae Mo
- In-Chi Park
- Calvin Smith
- Jutsuhi Yameda
- Mei-Yu Chen
- Sung-Beom Kang
- Kajit Habanaramada
- Dong-Heui Kim
- Jung-Ki Kim
- Shu Ping Sun
- Somsakdi Luvishuth
- Joong-Hyo Bae
- Prithvi Jairath
- Peerawat Thum-Utaporn
- Koji Tsursushima
- Wei Tsoung Liang
- Chun-Sheng Yeh
- Hsiu-Hua Chang
- Yoshiko Ota
- Hideki Kitahata
- Masashi Matsui
- Morimitsu Asano
- Ooamu Watanabe
- Pai-Hsiang Fang
- Joo-Sub Lee
- Yen-Yoo Wu
- Yasunobu Shikina
- Shi Yu
- Mei-Ling Lo
- Chi-Hung Li
- Min Chii Chang
- Chien-Chung Liao
- Pravin Chhajed
- Masahiro Nakamura
- Nobuo Nishiki
- Masanori Imai
- Yeon Lee
- Masafumi Watanabe
- Mei-Chao Chiu
- Gi Soo Park
- Han-Pin Lien
- Jonathan Pli
- Jae-Kwan Lyu
- An-Yun Liu
- Chuan Kuei Hung
- Nien-Sheng Chien
- Maria Simamora
- Rebecca Dau

### 2019-2020 Top Contributing Lions Districts

#### Top Contributing Lions Districts

**DISTRICT**

- **354-D**
- **334-A**
- **300-B**
- **364-D**
- **300-A2**
- **300-E2**
- **300-E1**
- **300-B2**
- **330-A**
- **330-B**
- **354-B**

**DONATIONS (US$)**

- $524
- $307
- $242
- $229
- $228
- $205
- $196
- $195
- $180
- $177
Gudrun Yngvadottir  
Immediate Past International President, Lions Clubs International  
LCIF Chairperson

Dr. Jung-Yul “Yul” Choi  
International President, Lions Clubs International

Barry J. Palmer  
Past International President, Lions Clubs International  
Constitutional Area VII

Alexis Vincent Gomés  
Past International Director  
Constitutional Area VIII

Douglas X. Alexander  
International Past President, Lions Clubs International

Lewis Quinn  
Past International Director  
Largest Membership Country

Brian E. Sheehan  
International Second Vice President, Lions Clubs International

Aruna Abhey Oswal  
Past International Director  
Largest Per-Member-Giving Country

Dr. Patti Hill  
International Third Vice President, Lions Clubs International

Dr. Ta-Lung Chiang  
Past International Director  
Largest Per-Member-Giving Country

James E. “Jim”* Ervin  
Past International President, Lions Clubs International  
Constitutional Area I

Chikao Suzuki  
Past District Governor  
Second Largest Per-Member-Giving Country

Garnet E. Davis  
Past International Director  
Constitutional Area II

In-Kyo Oh  
Past Council Chairperson  
Third Largest Per-Member-Giving Country

Ramiro Vela Villarreal  
Past International Director  
Constitutional Area III

Joe Preston*  
Past International President, Lions Clubs International  
Most Recent Past LCIF Chairperson

Sandro Castellana  
Past International Director  
Constitutional Area IV

Chancellor Bob Corlew  
Past International President, Lions Clubs International  
Second Most Recent Past LCIF Chairman

Dr. Jitsuhiro Yamada  
Past International President, Lions Clubs International  
Constitutional Area V

Dr. Naresh Aggarwal  
Past International President, Lions Clubs International  
Appointee of International President

Vijay Kumar Raju  
Past International Director  
Constitutional Area VI

Doo-Hoon Ahn  
Past International Director  
Appointee of International President

* appointed due to vacancy
**Financial Information**

### LCIF Revenue and Gains By Fiscal Year (US$)

- **2018-2019**
  - Contributions: $50,962,963
  - Investment return, net: $15,534,913
  - Program revenue, net: $440,293
  - Other: $(146,981)

- **2019-2020**
  - Contributions: $53,694,375
  - Investment return, net: $12,072,020
  - Program revenue, net: $587,641
  - Other: $(185,611)

### LCIF Expenses By Fiscal Year (US$)

- **2018-2019**
  - Grants: $37,239,130
  - Other program expenses: $7,023,491
  - Administrative: $4,508,558
  - Development: $10,500,216
  - Other program expenses: $(146,981)
  - Development: $10,374,661

- **2019-2020**
  - Grants: $33,060,216
  - Other program expenses: $6,603,766
  - Administrative: $4,851,576
  - Development: $10,374,661

### Net Assets at End of Fiscal Year (US$)

- **2018-2019**: $290,983,616
- **2019-2020**: $302,171,822

### Total Net Assets By Fiscal Year (US$)

- **2018-2019**
  - Net assets without donor restrictions: $239,427,311
  - Net assets with donor restrictions: $51,556,305

- **2019-2020**
  - Net assets without donor restrictions: $253,132,559
  - Net assets with donor restrictions: $49,039,263
### Financial Statements | June 30

#### STATEMENTS OF CASH FLOWS

<table>
<thead>
<tr>
<th>June 30, 2020</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash flows from operating activities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Change in net assets</td>
<td>$ 11,188,206</td>
<td>$ 7,509,523</td>
</tr>
<tr>
<td>Adjustments to reconcile change in net assets to net cash used in operating activities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation and amortization</td>
<td>187,516</td>
<td>143,542</td>
</tr>
<tr>
<td>Net realized and unrealized (gains) on investments</td>
<td>(8,317,147)</td>
<td>(12,161,472)</td>
</tr>
<tr>
<td>Changes in operating assets and liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accrued investment income receivable</td>
<td>107,137</td>
<td>(108,875)</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>16,552</td>
<td>41,885</td>
</tr>
<tr>
<td>Due from non-United States Lions Clubs districts</td>
<td>(7,197,715)</td>
<td>(73,587)</td>
</tr>
<tr>
<td>Due from The International Association of Lions Clubs</td>
<td>(4,708,926)</td>
<td>-</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>(31,089)</td>
<td>94,910</td>
</tr>
<tr>
<td>Promises to give, net</td>
<td>(3,953,967)</td>
<td>(2,477,553)</td>
</tr>
<tr>
<td>Other assets</td>
<td>42,744</td>
<td>2,052</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>NET CASH USED IN OPERATING ACTIVITIES</strong></td>
<td>(11,509,318)</td>
<td>(8,792,700)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>June 30, 2020</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash flows from investing activities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Purchase of investments</td>
<td>(135,035,816)</td>
<td>(268,859,741)</td>
</tr>
<tr>
<td>Proceeds from sale of investments</td>
<td>148,664,031</td>
<td>267,777,809</td>
</tr>
<tr>
<td>Purchases of property and equipment</td>
<td>(260,788)</td>
<td>(185,445)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>NET CASH (USED IN) PROVIDED BY INVESTING ACTIVITIES</strong></td>
<td>(5,367,402)</td>
<td>(1,267,377)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>June 30, 2020</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Change in cash and cash equivalents</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>1,858,109</td>
<td>(10,060,077)</td>
</tr>
<tr>
<td></td>
<td>6,956,746</td>
<td>5,098,637</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>CASH AND CASH EQUIVALENTS, END OF YEAR</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>$ 6,956,746</td>
<td>$ 5,098,637</td>
</tr>
</tbody>
</table>

#### STATEMENTS OF ACTIVITIES

<table>
<thead>
<tr>
<th>June 30, 2020</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue and gains</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$ 35,347,124</td>
<td>$ 18,247,251</td>
<td>$ 53,594,375</td>
</tr>
<tr>
<td>Program revenue, net</td>
<td>597,641</td>
<td>-</td>
<td>597,641</td>
</tr>
<tr>
<td>Investment return, net</td>
<td>17,129,663</td>
<td>-</td>
<td>17,129,663</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL OPERATING REVENUE AND GAINS</strong></td>
<td>39,663,982</td>
<td>-</td>
<td>39,663,982</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>June 30, 2020</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Expenses and losses</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants</td>
<td>33,060,216</td>
<td>-</td>
<td>33,060,216</td>
</tr>
<tr>
<td>SightFirst</td>
<td>1,950,238</td>
<td>-</td>
<td>1,950,238</td>
</tr>
<tr>
<td>Lions Quest</td>
<td>2,365,154</td>
<td>-</td>
<td>2,365,154</td>
</tr>
<tr>
<td>Other</td>
<td>2,288,374</td>
<td>-</td>
<td>2,288,374</td>
</tr>
<tr>
<td>Administrative</td>
<td>4,851,576</td>
<td>-</td>
<td>4,851,576</td>
</tr>
<tr>
<td>Development</td>
<td>10,374,661</td>
<td>-</td>
<td>10,374,661</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL PROGRAM SERVICES</strong></td>
<td>39,663,982</td>
<td>-</td>
<td>39,663,982</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>June 30, 2020</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Operating expenses</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating revenue and gains in excess of expenses</td>
<td>18,970,350</td>
<td>(2,538,890)</td>
<td>16,431,460</td>
</tr>
<tr>
<td>Non-operating</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenue and gains</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment return, net</td>
<td>(5,079,491)</td>
<td>21,848</td>
<td>5,057,643</td>
</tr>
<tr>
<td>Net loss on currency exchange</td>
<td>(299,923)</td>
<td>-</td>
<td>(299,923)</td>
</tr>
<tr>
<td>Change in value of charitable gift annuities</td>
<td>45,453</td>
<td>-</td>
<td>45,453</td>
</tr>
<tr>
<td>Other income</td>
<td>68,859</td>
<td>-</td>
<td>68,859</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL NON-OPERATING REVENUE AND GAINS</strong></td>
<td>(5,265,102)</td>
<td>21,848</td>
<td>(5,243,254)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>June 30, 2020</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Changes in net assets</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>13,705,248</td>
<td>(2,517,042)</td>
<td>11,188,206</td>
</tr>
<tr>
<td></td>
<td>209,437,311</td>
<td>51,556,305</td>
<td>260,993,616</td>
</tr>
<tr>
<td><strong>NET ASSETS, END OF YEAR</strong></td>
<td>$ 253,132,559</td>
<td>$ 49,039,263</td>
<td>$ 302,171,822</td>
</tr>
</tbody>
</table>

### STATEMENTS OF FINANCIAL POSITION

<table>
<thead>
<tr>
<th>Assets</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash and cash equivalents</strong></td>
<td>$ 6,956,746</td>
<td>$ 5,098,637</td>
</tr>
<tr>
<td>Accrued investment income receivable</td>
<td>320,691</td>
<td>427,828</td>
</tr>
<tr>
<td>Accounts receivable, net</td>
<td>51,057</td>
<td>67,609</td>
</tr>
<tr>
<td>Due from non-United States Lions Clubs districts</td>
<td>4,708,926</td>
<td>-</td>
</tr>
<tr>
<td>Due from the International Association of Lions Clubs</td>
<td>7,197,715</td>
<td>(73,587)</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>1,141,147</td>
<td>1,110,058</td>
</tr>
<tr>
<td>Promises to give, net</td>
<td>13,171,718</td>
<td>9,217,715</td>
</tr>
<tr>
<td>Investments</td>
<td>294,546,003</td>
<td>301,857,071</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>575,165</td>
<td>501,893</td>
</tr>
<tr>
<td>Other assets</td>
<td>5,229</td>
<td>47,973</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$322,480,376</td>
<td>$310,889,746</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities and Net Assets</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$ 798,832</td>
<td>$ 193,007</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>483,536</td>
<td>367,848</td>
</tr>
<tr>
<td>Due to The International Association of Lions Clubs</td>
<td>18,947,332</td>
<td>25,726,013</td>
</tr>
<tr>
<td>Grants payable</td>
<td>78,854</td>
<td>135,011</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td>20,308,554</td>
<td>27,306,133</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities and Net Assets</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Without donor restrictions</td>
<td>253,132,559</td>
<td>239,427,311</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>13,171,718</td>
<td>9,217,715</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td>$322,480,376</td>
<td>$310,889,746</td>
</tr>
</tbody>
</table>